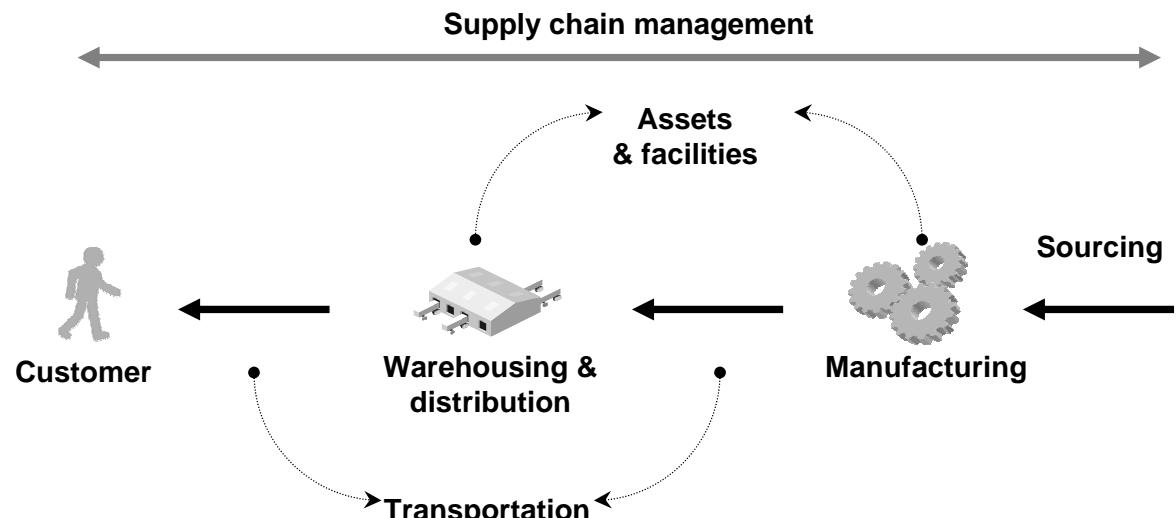


• ABC 2 Store •  
logistic engineering tool

## Activity Based Costing

Insight in costs of logistics processes



A. Benefits ABC 2 Store

B. Why ABC 2 Store?

C. Model structure

D. Results

A. Benefits ABC 2 Store

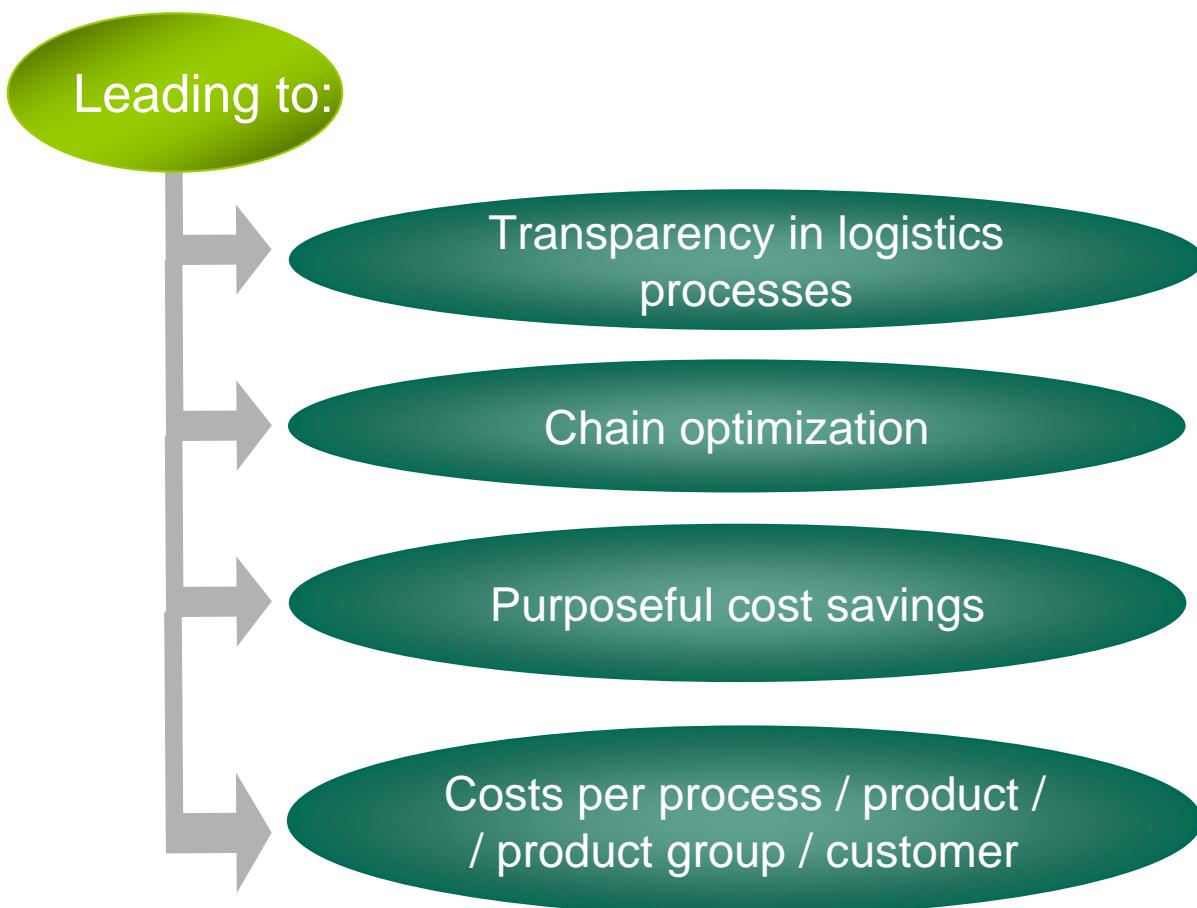
B. Why ABC 2 Store?

C. Model structure

D. Results

# Benefits ABC 2 Store

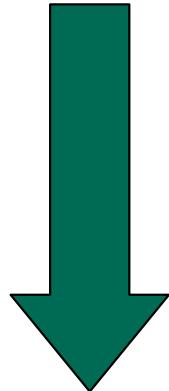
Implementing and maintaining ABC 2 Store will give you insight in your logistics costs



# Benefits ABC 2 Store?

• **ABC 2 Store** •  
logistic engineering tool

Leads to transparency in your costs



This will support your company in making  
well-founded commercial choices

A. Benefits ABC 2 Store

B. Why ABC 2 Store?

C. Model structure

D. Results

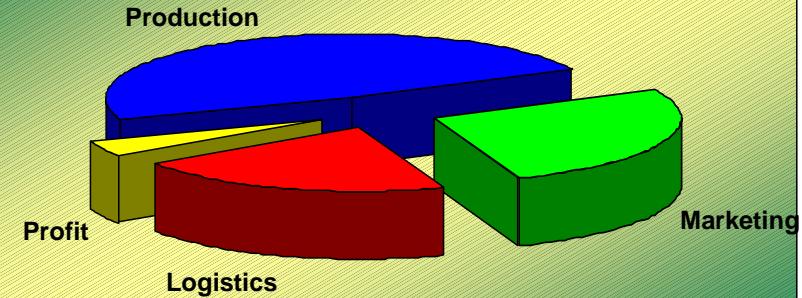
# Why ABC 2 Store?

Logistics costs determine  
5 - 40% of the sales price



Opportunities for savings

Elements of sales price



*Insight in logistics costs often not available*

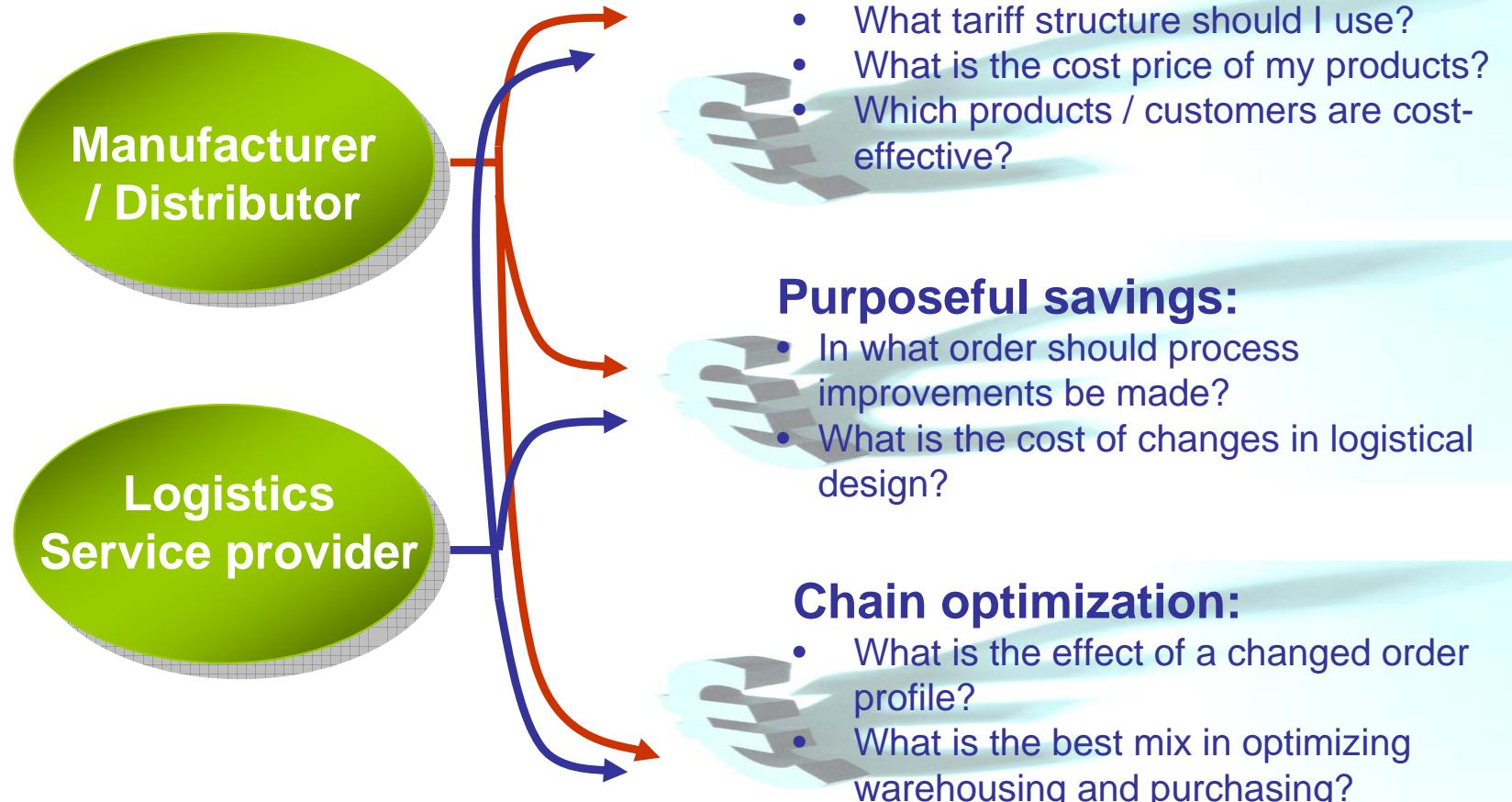


*No control on process-, customer- or product level*

Consequence:

*20% of products, customers give 120% of profit,  
the other 80% give losses*

# Why ABC 2 Store?



***All these questions, and many others,  
efficiently answered by ABC 2 Store***

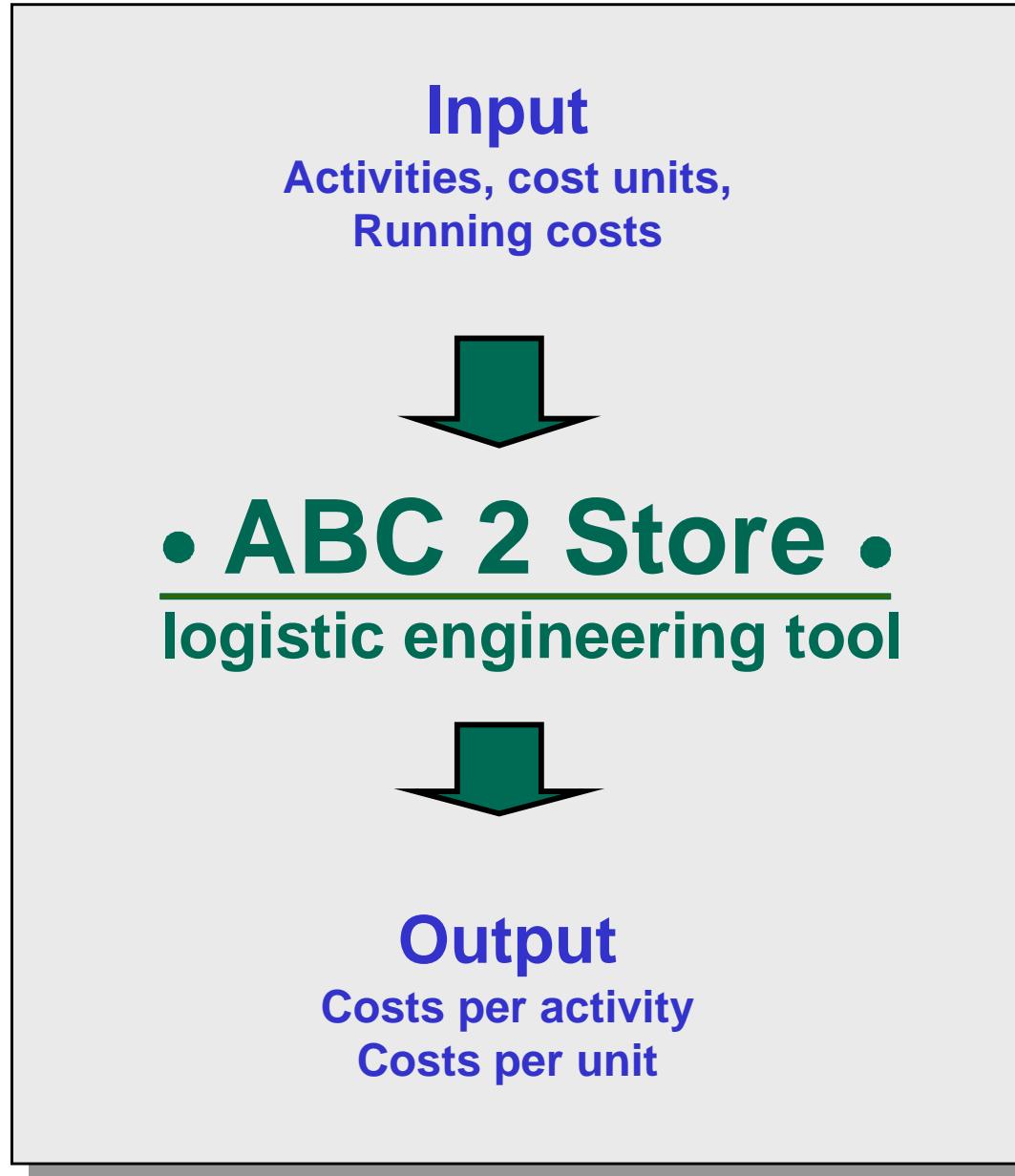
A. Benefits ABC2Store

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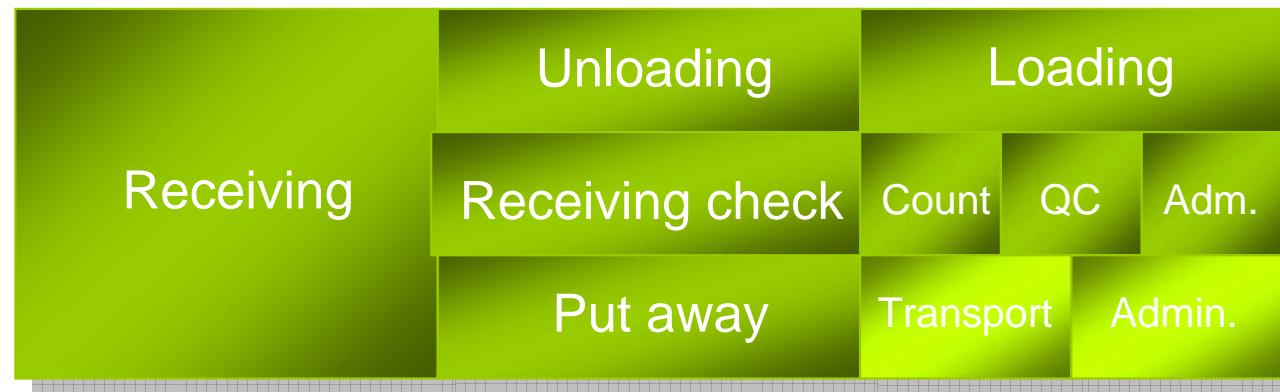
D. Results

# Model structure



# Model structure

The model can handle various levels of details e.g.:  
On cost unit level (orders, orderlines, pallets etc)  
On process level (inbound, picking, outbound etc)



The level of detail depends on the:  
Process  
Target  
Expected added value

# Model structure

## Example running costs

RUNNING COSTS	
Indirect personnel costs	302,400
Operational personnel costs	1,831,200
Internal transport	1,242,734
depreciation	556,200
maintenance	194,670
interest costs	491,864
Storage systems	129,360
depreciation	107,800
maintenance	21,560
interest costs	0
Building	1,899,670
depreciation	659,060
maintenance	308,438
interest costs	633,768
energy	298,404
Other costs	1,170,495
land, infrastructure	
depreciation	11,100
maintenance	1,665
automation and other	
depreciation	952,405
maintenance	205,325
rent other facilities	0
<b>TOTAL RUNNING COSTS</b>	<b>6,575,860</b>

# Model structure

## Example equipment and FTEs

LEVEL 1 DEVIATION OVER ACTIVITIES					
	<u>Receiving</u>	<u>Storage</u>	<u>Orderpicking</u>	<u>Shipping</u>	<u>Quantity in</u>
<u>Operational FTE's</u>	9.5	14.6	31	7	Number of FTE's
<u>Internal transport</u>					
Combi truck ▼	0	4.4	4.6	0	Number
Reachtruck ▼	0	1	3	0	Number
Forkliftruck ▼	5	2	14	5	Number
Orderpicktruck ▼	0	0	4	0	Number
Pallettruck electrical ▼	14	0	0	0	Number
Orderpickpushcar ▼	0	2	6	0	Number
Tote conveyor ▼	0	0	100	0	Percentage of total

# Model structure

## Example flows

<b>LEVEL 1 ACTIVITY AND UNIT OF MEASUREMENT</b>			
<u>Activity</u>	<u>Unit of measurement</u>	<u>Quantity</u>	
Receiving	<i>with unit of measurement</i>	Incoming lines	106,750
Storage	<i>with unit of measurement</i>	Article numbers	9,700
Orderpicking	<i>with unit of measurement</i>	Outgoing orderlines	1,067,500
Shipping	<i>with unit of measurement</i>	Outgoing orders	168,500

# Model structure

## Example building and storage

<b>LEVEL 1 COSTS FOR BUILDING, STORAGE AND OTHERS</b>					
	<u>Receiving</u>	<u>Storage</u>	<u>Orderpicking</u>	<u>Shipping</u>	<u>Quantity in</u>
<b>Building</b>	10	55	25	10	Percentage
<b>Storage</b>	0	100	0	0	Percentage
<b>Others</b>	25	25	25	25	Percentage

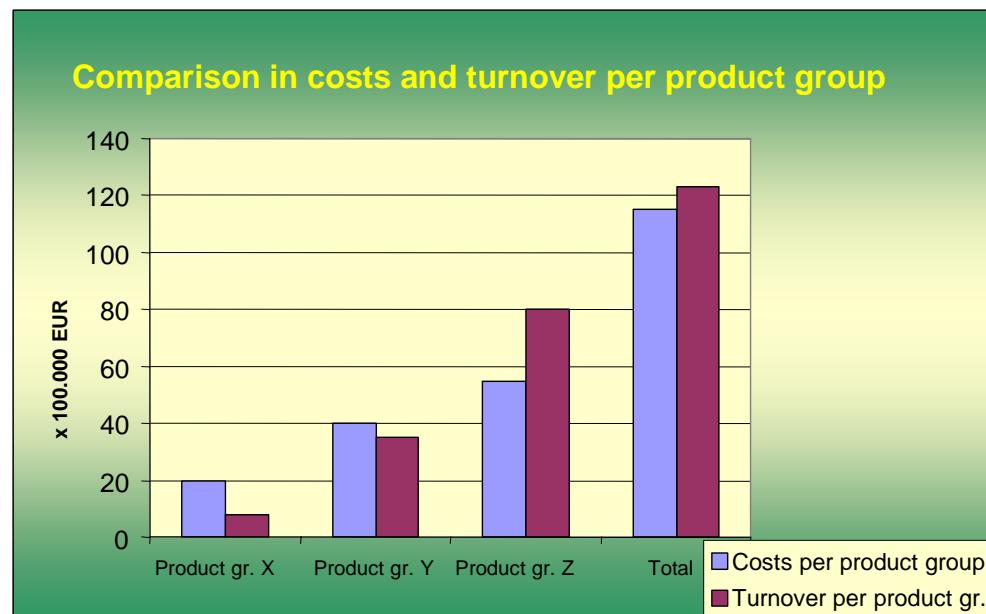
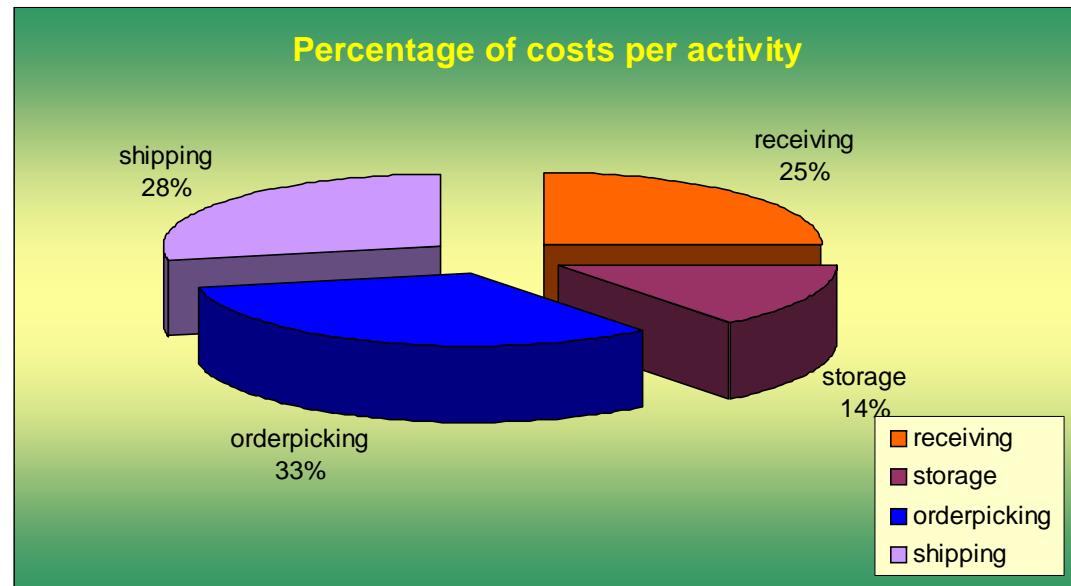
A. Benefits ABC2Store

B. Why ABC2Store?

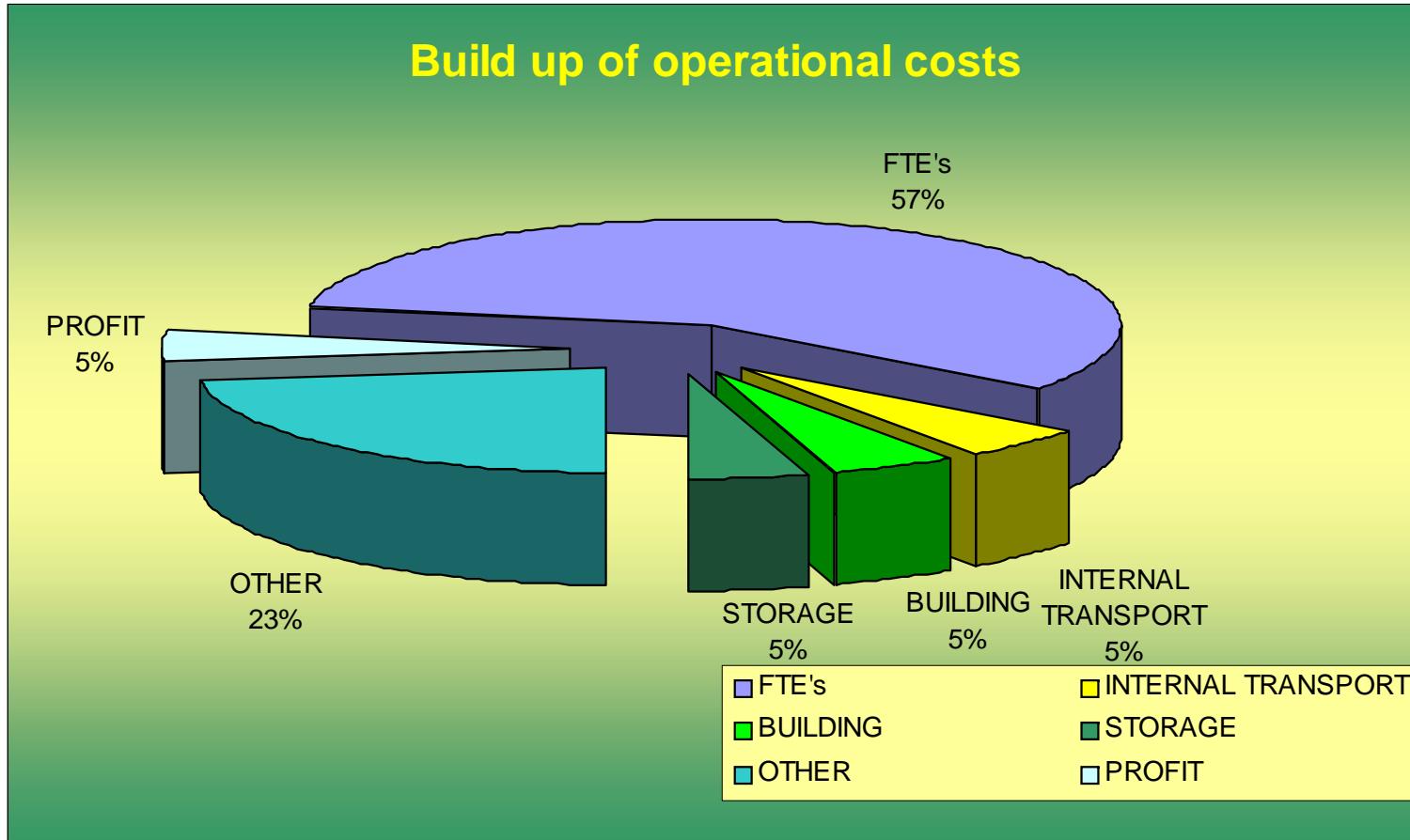
C. Model structure

D. Results

# Results



# Results





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MAKING SUPPLY CHAINS YOUR  
COMPETITIVE ADVANTAGE!

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